



Award-winning Spear's Wealth Management Survey announces winners  
of Europe's first High-Net-Worth Awards at Sotheby's

*London, 10<sup>th</sup> July 2007* - Spear's Wealth Management Survey, the award-winning quarterly for High-Net-Worth (HNW) and Ultra High-Net-Worth (UHNW) individuals – is delighted to announce the winners of the Spear's Wealth Management HNW Awards 2007, from this evening's private reception at Sotheby's. The awards recognise the private individuals and the firms in the HNW sector in the UK and Europe that have made a positive and significant impact in the private client world over the year.

The awards, the first of their type in Europe, honour the annual achievement of the individuals and companies behind the rich lists; the gurus of wealth management; the secret players that make London the new Zurich of the world. The winners are:

**Best Angel Investor**

The Great Eastern Investment Forum

**Philanthropist of the Year**

Chris Hohn & Jamie Cooper-Hohn

**Charity of the Year**

ARK

**Spear's Wealth Management Firm of the Year for HNWs**

**Joint winners:** Berry Asset Management and London & Capital

**Spear's Wealth Management Firm of the Year for UHNWs**

Lord North Street

**Best Conservation/Heritage**

James Osborne & Damian Aspinall, The Aspinall Foundation

**Green Entrepreneur**

Zac Goldsmith

**Family Business of the Year**

Bamford

**Asset Manager of the Year**

Guy Monson, Sarasin Chiswell

**Best Business Hotel**

Claridges

**Private Banking Leader of the Future**

Peter Charrington, Citi Private Bank

**Future Lawyer of the Year**

Emma Hatley, Withers

**Family Deal of the Year**

Caudwell Group and Doughty Hanson & Providence

**Real Estate Advisor of the Year**

Property Vision

**Spear's Private Banker of the Year**

Warwick Newbury

**Best Private Client Legal Tax & Trust Advisory**

Rupert Ticehurst, Herbert Smith

**Best Private Client Accountant**

David Kilshaw, KPMG

**Scorpio Partnership Award for Client Initiative**

Barclays Wealth

**Family Office of the Year**

Fleming Family & Partners

**Private Bank of the Year**

UBS Wealth Management

**European Private Bank of the Year**

Pictet & Cie

**Best Art Advisory**

Abigail Asher and Barbara Guggenheim, Guggenheim Asher Associates

**Best Next Generation Education**

JP Morgan Private Bank

**Most Effective New Market Entrant**

Cheviot

**Carte Blanche Award for Industry Innovation**

New Philanthropy Capital

**Most Referable Insurance Provider for Specialist Assets**

Hiscox

**Best Luxury Eco-Conscious Initiative**

Leading Hotels of the World

**Best Hotel**

Amanwana, Moya Island, Indonesia

**Best Concierge**

Ten

**Best Specialist or First Class Air Travel Provider of the Year**

NetJets

**Most Referable Private Security Provider**

Control Risks Group

**Prestige Luxury Brand of the Year**

Aston Martin

**Lifetime Achievement Award for Outstanding Contribution to Wealth**

Marcus Gregson

Supported by Carte Blanche Communications - the leading specialist marketing and communications advisory - and Scorpio Partnership - the award winning strategy consultants - the nominees were selected by the readers, contributors and editors of *Spear's*. Winners were selected by two independent panels of judges and were awarded at a gala event this evening at Sotheby's in London hosted by Lord Dalmeny, deputy chairman of Sotheby's, and Ross Westgate, presenter of CNBC Europe's World Exchange, the global daily business news programme with anchors in the US, Europe and Asia.

**ENDS**

## **Spear's Wealth Management**

*Spear's* is not available on news-stands; premium subscription is by invitation only. Distribution is direct to an exclusive database of HNW individuals in the UK and Europe, including members of the Rich Lists, key players in London's investment banking, wealth management and financial sectors, sports personalities, entrepreneurs and family businesses. *Spear's* is also distributed through an exclusive network of hotels, private clubs, and through BA, Virgin and other first class air cabins and lounges. The majority of readers hold over £2 million in assets, with most holding much more. Contributors include such highly respected writers as: economist Guy Monson, social critic Peter York, *Country Life's* editor-at-large Clive Aslet, award-winning art critic Anthony Haden-Guest, Chairman of Channel 4 Luke Johnson, John Arlidge, Oscar Humphries, Nick Foulkes, and Martin Vander Weyer, business editor of the *The Spectator*.

Launched in 2005, the award-winning *Spear's* has rapidly positioned itself as the most authoritative and most widely-read title for HNWs across Europe. The title has received wide acclaim from media across the world, including a major profile in *Der Spiegel*, features in *The Times*, *Guardian*, *The Observer* and in *The Independent*. What makes the title unique and compelling is that it is the first objective and independent title that provides quarterly Zagat-style surveys of leading private-client players in all sectors relevant to the HNW community, from asset managers to private client lawyers and art advisors.

William Cash

Editor

Spear Media

Tel + 44 20 7985 0002

[www.wealthmanagementsurvey.com](http://www.wealthmanagementsurvey.com)

### **Carte Blanche Communications**

Carte Blanche is a communications advisory firm focused exclusively on the high net worth and institutional financial markets. Carte Blanche provides leading financial companies with the unique communications and marketing services they need to acquire and retain clients, manage change and build brands.

Zoë Couper, Founder & CEO

Tel +44 20 7016 5322

zc@carteblanchecomms.com

**[www.carteblanchecomms.com](http://www.carteblanchecomms.com)**

### **Scorpio Partnership**

Scorpio Partnership is a strategic advisor to the wealth management industry, working with private banks, global private client investment managers, multi family offices and industry suppliers, plus HNW/UHNW individuals. Scorpio's unparalleled access and experience in wealth management allows clients to capitalise on the market's future development as well as optimise their current positions.

Sebastian Dovey

Managing Partner

Tel +44 20 7811 0123

seb@scorpiopartnership.com

**[www.scorpiopartnership.com](http://www.scorpiopartnership.com)**